

Customers Get More from Their Microsoft Dynamics 365 Investment with Cincom CPQ

- Native Microsoft Azure solution
- Embedded within Dynamics 365 for Sales—no pop-ups or new windows
- Open platform and APIs
- Integrate workflows with Power Automate.



Get Your Customers Synced to Achieve Key Business Objectives

- Sync sales with business
 Save time by eliminating informational silos.
- Sync teams across departments, divisions and regions
 Easily work together from the same playbook.
- Sync data sources
 Gain clear insights from streamlined reporting.
- Sync with Self-Serve
 Give your B2B customers a B2C experience.



Increase customers' revenue and profitability by enabling sales teams with **Cincom CPQ**.

Selling as Easy as 1-2-3

1

Salesperson opens product catalog within the Dynamics 365 interface and selects the product they want to configure.

2

Salesperson configures product options based on customer needs identified via guided selling.

3

Salesperson quickly generates a branded, customized quote and issues the complete proposal to the customer.

Benefits of Cincom CPQ

- Quote to order end to end
- Configure product and pricing intuitively.
- Leverage Power Automate to integrate data and workflows.
- Eliminate knowledge silos.
- Insight and visibility into your teams' activities
- Improved efficiency for Sales, IT and Engineering
- Faster, more accurate sales quotes
- Control margin and profitability on deals quoted.



